Profit Quote

Create a professional quote in around 10 minutes

A simple customer guide from first setup to sending the finished PDF.

PRICE THE JOB • CHECK THE PROFIT • SEND WITH CONFIDENCE

ProfitQuote by Cambrian Digital
Big Bulldog UK Ltd

Your quote - the visual route

Follow the yellow boxes down the page. The blue boxes show what ProfitQuote does automatically.

YOU DO		PROFITQUOTE DOES
1. Set up once Add your business details and normal rates.	>	**Remembers your details** Reuses your rates on every new quote.
↓		↓
2. Describe the job Choose the work and add the customer.	>	**Builds the scope** Turns your selections into a clear job summary.
↓		↓
3. Add real costs Enter labour, materials, waste and access costs.	>	**Does the calculation** Totals the costs, markup and overhead.
↓		↓
4. Choose risk and profit Select the risk, contingency and profit target.	>	**Checks the quote** Flags tight margins and commonly forgotten costs.
↓		↓
5. Review and approve Check the scope, total, margin and customer details.	>	**Creates the result** Shows Quote Health and prepares the customer PDF.
↓		↓
6. Save or send Save it, email it or download the PDF.	>	**Keeps your record** Stores the quote in your library for later.

If the job changes	Open Variations and create a written Variation Notice before doing the extra work.

The whole journey at a glance

ProfitQuote turns rough job information into a checked, customer-ready quotation. You remain in control of every figure.

1	2	3	4
Set up once	**Describe the job**	**Add the costs**	**Check and send**
Add your business details, rates, overhead and profit target.	Choose the job type, included work and customer details.	Enter labour, materials, waste, scaffold and any client-supplied items.	Review risk, contingency, margin and forgotten costs, then save, email or download.

What ProfitQuote does automatically	Saves your progress, converts feet and metres, applies your saved pricing defaults, totals the quote, checks commonly forgotten costs and produces the professional PDF.
What you decide	The work included, real labour and material costs, risk level, contingency and the final price. ProfitQuote supports your judgement; it does not replace it.

First-time setup - about two minutes

✓	Create your account	Enter your name, email, password and trade.
✓	Add business details	Business name, phone, email and town/city appear on your quote.
✓	Set pricing defaults	Daily labour cost, daily overhead, hourly cost, materials markup and target profit margin.
✓	Choose VAT setting	Select the correct VAT treatment for your business.
✓	Save settings	These figures are reused automatically on new quotes and can be changed later.

Build your quote step by step

Use real costs wherever possible. Your progress is saved automatically as you move through the builder.

1. Job details	Choose the job type and tap the work that applies. Add any extra notes. Enter the customer name, email and postcode. ProfitQuote builds the scope summary for the customer quote.
2. Room or area size	Enter length and width in metres or feet. Height is optional. ProfitQuote converts measurements automatically.
3. Labour	Enter the expected number of working days, the genuine daily labour cost and the daily overhead allowance. Include your own wage in the labour cost.
4. Materials and markup	Enter only the materials you are supplying and choose the minimum materials markup. If the customer is supplying anything, select Yes and list it clearly.
5. Waste and access	Add skip size, quantity and price where required. Add scaffolding cost if the job needs it.
6. Risk and profit	Choose Low, Medium or High risk. Add a sensible contingency and confirm your target profit percentage. Then select Generate Quote.

Keep it under 10 minutes	Set your rates once, use the tap-to-select work list, and enter costs from your site notes or supplier figures. Do not write a long description unless the job genuinely needs one.

Review before the customer sees it

The result screen is your final commercial check. Read it once from top to bottom before sending.

✓	Quote total	Check labour, materials, waste, scaffolding, contingency and VAT.
✓	Quote Health	Treat a warning as a prompt to check the numbers - not as an instruction to raise the price blindly.
✓	Forgotten costs	Confirm fuel, parking, waste disposal, consumables, collection time, insurance, tool wear and VAT.
✓	Margin	Make sure the final margin is realistic for the job and the risks involved.
✓	Customer details	Check the customer name, email, postcode and scope before sending.

Save, email or download

SAVE	EMAIL	PDF
Keeps the quotation in your Quote Library so you can find and manage it later.	Sends the finished customer quotation to the email address you entered.	Downloads a clean copy for your records or for sending another way.

If the job changes later

Use a Variation Notice	Open Variations, select or enter the original job, describe the extra work and why it changed, then add the extra labour and materials. Generate the notice and get the customer to agree before carrying out the additional work.

Simple rule	Nothing is sent until you review it. ProfitQuote checks the calculation; you approve the quotation.

Need help?

Visit profitquote.co.uk or email support@profitquote.co.uk.